PRODUCT MANAGER

Location: Cambridge, UK
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"Speechmatics is a world leader in speech recognition software and we're building innovative products that are being deployed at scale in a wide variety of markets. The product team here is small but focused, within a company culture that is informal and supportive. We all work together in the same office space to deliver tangible results in a short space of time. It's really easy to make a difference here."

- *James Page, Product Owner, Speechmatics*

Background

Speech technology is one of the most popular discussion items at the moment, yet speech interaction is limited to "Alexa, turn on the light", or "Siri, where is the nearest coffee shop?" We are taking speech technology to the next level using our expertise in machine learning and speech-to-text technology to enable our customers to use conversational speech recognition. Our solutions power subtitling on TV, content discovery for videos, compliance solutions in banks, improve efficiency of meetings, and many other use-cases. Our mission is to improve human communication with a global speech engine, that works and put speech back at the heart of communication.

At Speechmatics you'll be working with some of the smartest minds in the industry, working on cutting-edge projects and deploying the latest machine learning techniques to disrupt the market, providing customers with the best speech technology available, all whilst immersed in a progressive and great company culture. You can enjoy benefits including, share options, healthcare, life assurance, Bike Doctor, massages, regular BBQs, Brew Dogs in the fridge, no red tape, a top end laptop and much more. We're building a company that truly strives to be world-leading and we're looking for people who wholeheartedly believe they can be additive to our culture, bring new ideas to the table and get stuff done. If that's you, carry on reading.

The Opportunity

The Speechmatics Products team helps shape the services, products and features that will be used by partners and customers who need speech technology to meet their business needs. It is important to us that the deliverables we provide are easy to integrate and consume into the wider solutions offered by these partners, and as a result, a detailed understanding of their business and needs is essential.

You will take a leading role in analysing and understanding the future of the voice recognition and adjacent markets and determine the product direction of Speechmatics within it – using your skills as a product manager to balance competing prioritisation requirements. You will also be instrumental in identifying the real-world business problems of our customers and helping them to meet their challenges by translating them into products, services and features that will delight them. Ease of use is key for our products.

This role not only requires close relationships with customers but also with our Engineering, Sales and Marketing teams to ensure that all are aligned. You will be joining a small Product team as we work

with our customers to grow our product and feature portfolio. You are a team player who thrives in a fast-paced environment, with a focus on rapidly moving research developments into products.

Prior experience of speech recognition is desirable, but not necessary imperative. Speechmatics has a team of speech recognition engineers who will collaborate on all speech related projects and help you understand any specialist knowledge required. This will include opportunities to participate in internal training courses aimed at teaching machine learning theory and practice. If you are passionate and focused with a desire to help customers use our technology in a fast-moving market, then we want to hear from you!

Key Responsibilities

- Define the product strategy and roadmap
- Manage the product throughout its lifecycle from concept to end-of-life
- Monitor, report and improve product performance
- Promote the product to sales teams through sales training sessions, update briefings, newsletters and other mechanisms
- Collate feedback from sales and customers
- Represent the voice of the customer in senior level management meetings
- Evangelise the product internally and externally
- Be recognised as a leader in the business and build relations with business stakeholders
- Deliver regular (e.g. monthly) volume, revenue and profit forecasts
- Write product Epics
- Work with internal stakeholders and third parties to assess and establish partnerships
- Be the recognised expert in the business on your product, the market, relevant technology and the competition
- Perform product demos to customers and develop relationships in key clients

Requirements

Essential

- Passionate about product management and the market
- Experience in product management
- Commercial and customer focused
- Attention to detail
- Strong negotiating skills
- Able to network and develop key relationships at all levels
- Excellent teamwork skills
- Demonstrable success in defining, launching and managing products
- Thorough knowledge of technology relating to the product
- No previous experience of speech is required but some experience of working with machine learning would be a distinct advantage

Desirable

- Demonstrable track record in developing product strategies

- Excellent written, verbal and presentation communication skills
- Proven ability to motivate and drive cross-functional teams without formal authority
- Bachelor's degree
- Record of successful in life product ownership and development
- Ability to document product requirements and acceptance criteria
- Experience with using Jira
- An interest in languages and linguistics

Salary

Competitive salary (dependent on experience), flexible working and some awesome benefits & perks.

Interested?

Get in touch! Send your CV and covering letter to careers@speechmatics.com.

More about Speechmatics' culture

Live for the wow | Build authentic relationships | Be the adventure

Innovation is what we do. We build, we iterate, we develop the next thing that delivers that wow moment. We see value in building long-term, authentic relationships that last and are based on trust and honesty. With our customers, our colleagues, our leaders, our suppliers or within our local community. Our journey should be fun and exciting. We will celebrate our successes and learn from our mistakes together along the way. We embrace learning and change to grow naturally and organically as a company and individuals. We trust, we're honest, kind and respectful.